



# Business Energy Services 2019 Southern Retrofit Incentive Summary

Retrofit - Interior Lighting			
Measure	Size/Type	Unit	Incentive
Interior Lighting Lamp/Fixture	Interior	Watt Reduced	\$0.25
Interior LED Lamp, Hotel Guestroom	Interior	Watt Reduced	\$0.10
Delamp T8 Lamps	4-foot lamp	Lamp	\$3.00
Standard T8 to RW T8	4-foot lamp	Lamp	\$1.00
LED Exit Sign		Sign	\$15.00
LED Refrigerated Case Lighting		Lamp	\$25.00
LED Channel Sign	≤ 2 Feet	Letter	\$10.00
LED Channel Sign	> 2 Feet	Letter	\$25.00
Occ. Sensor on Refrigerated Case	Enclosed	Door	\$12.00
Occ. Sensor on Refrigerated Case	Open	LF of Case	\$4.00
Occupancy Sensors	Wall Box	Sensor	\$12.00
Occupancy Sensors	Ceiling Mount	Sensor	\$30.00
Occupancy Sensors	HB T5/T8 Sensor	Sensor	\$20.00
Occupancy Sensors	HB LED Sensor	Sensor	\$14.00
Daylighting Controls		Watt Controlled	\$0.10
Bi-Level Stairwell/Hall /Garage LED Fixtures with Sensors		Watt Controlled	\$0.40
Retrofit-Exterior and Garage Lighting			
Garage LED Replacing HID 24/7	24/7 Operation	Watt Reduced	\$0.25
Exterior Replacing HID 12 Hr	12 Hour Operation	Watt Reduced	\$0.20
Garage High Wattage Screw-In CFL	24/7 Operation	Watt Reduced	\$0.20
Exterior High Wattage Screw-In CFL	12 Hour Operation	Watt Reduced	\$0.15
LED Channel Sign	≤ 2 Feet	Letter	\$10.00
LED Channel Sign	> 2 Feet	Letter	\$25.00
Garage Hard-Wired CFL < 29W		Fixture	\$25.00
Garage Hard-Wired CFL > 30W		Fixture	\$40.00
Exterior Hard-Wired CFL < 29W		Fixture	\$15.00
Exterior Hard-Wired CFL > 30W		Fixture	\$30.00

Retrofit - Commercial Kitchen		
Measure	Unit	Incentive
HE Fryer	Vat	\$200.00
Large Vat Fryer	Vat	\$200.00
HE Griddle	Griddle	\$300.00
Convection Oven	Oven	\$350.00
Combination Oven	Oven	\$1,000.00
Steam Cooker	Steamer	\$750.00
HE Holding Cabinets, Full Size	Cabinet	\$300.00
HE Holding Cabinets, 3/4 Size	Cabinet	\$250.00
HE Holding Cabinets, 1/2 Size	Cabinet	\$200.00
Ventilation Control - Retrofit	HP	\$350.00
Ventilation Control - New Hood	HP	\$300.00
Anti-Sweat Heater Controls	Door	\$40.00
EC Motors: Walk-in Boxes	Motor	\$40.00
EC Motors: Refrigerated Cases	Motor	\$30.00
Evaporator Fan Controller	Controller	\$35.00
ENERGY STAR® Tier II Vending Machine Refurbishment Kit	Kit	\$75.00
Vending Machine Controls	Controller	\$90.00
Snack Machine Controls	Controller	\$15.00
Floating Head Pressure Controls	HP	\$35.00
Reach-In Cooler Controls	Controller	\$30.00
Ice Machine ES/CEE I <300	Machine	\$50.00
Ice Machine ES/CEE I 300-500	Machine	\$75.00
Ice Machine ES/CEE I 500-1000	Machine	\$125.00
Ice Machine ES/CEE I 1000-1500	Machine	\$200.00
Ice Machine ES/CEE I >1500	Machine	\$250.00
Ice Machine CEE II <300	Machine	\$100.00
Ice Machine CEE II 300-500	Machine	\$150.00
Ice Machine CEE II 500-1000	Machine	\$250.00
Ice Machine CEE II 1000-1500	Machine	\$400.00
Ice Machine CEE II >1500	Machine	\$500.00
Refrigerator SD ES < 15 cf	Refrigerator	\$50.00
Refrigerator SD ES 15 ≤ V < 30 cf	Refrigerator	\$75.00
Refrigerator SD 30 ≤ V < 50 cf	Refrigerator	\$90.00
Refrigerator SD ES ≥ 50 cf	Refrigerator	\$125.00
Freezer SD ES < 15 cf	Freezer	\$60.00
Freezer SD ES 15 ≤ V < 30 cf	Freezer	\$75.00
Freezer SD ES 30 ≤ V < 50 cf	Freezer	\$80.00
Freezer SD ES ≥ 50 cf	Freezer	\$200.00
Refrigerator GD ES <15 cf	Refrigerator	\$50.00
Refrigerator GD ES 15 ≤ V < 30 cf	Refrigerator	\$75.00
Refrigerator GD 30 ≤ V < 50 cf	Refrigerator	\$90.00
Refrigerator GD ES ≥ 50 cf	Refrigerator	\$125.00
Freezer GD ES < 15 cf	Freezer	\$60.00
Freezer GD ES 15 ≤ V < 30 cf	Freezer	\$75.00
Freezer GD ES 30 ≤ V < 50 cf	Freezer	\$80.00
Freezer GD ES ≥ 50 cf	Freezer	\$200.00

Retrofit – Transformer and UPS		
Measure	Unit	Incentive
Single & Three Phase High Eff. Transformer	Per Unit	Varies <sup>1</sup>
Single & Three Phase High Eff. Transformer - incremental	Per 0.01% Above Qual.	Varies <sup>1</sup>
High Eff. UPS - Single & Multi-Normal	Output kW	Varies <sup>2</sup>
Retrofit - Miscellaneous		
Escalator Motor Controllers (EMC)	HP	\$20.00
VSD Pool Pump & Scheduling Control	HP	\$150.00
VSD Air Compressor Replacement < 50hp	HP	\$45.00
Compressed Air Engineered Nozzles	Nozzle	\$10.00
High Efficiency Battery Chargers	Charger	\$225.00
Demand Control Ventilation – Parking Garage	HP	\$90.00
Demand Control Ventilation – Interior Spaces	Per 1,000 sq ft	\$50 per 1,000 sq ft
Irrigation Nozzles	Nozzle	\$3.00
Irrigation Sprinklers	Sprinkler	\$2.50
Irrigation Regulators	Regulator	\$3.50
Irrigation Gaskets	Gasket	\$2.00
Retrofit - Cooling		
<b>Air-Cooled Units:</b>		
(<=65 kBtuh), Qual EER	Ton	\$12.00
(65 kBtuh), 1 Additional EER	Ton	\$8.00
(>65-135 kBtuh), Qual EER	Ton	\$12.00
(>65-135 kBtuh), 1 Additional EER	Ton	\$10.00
(>135-240 kBtuh), Qual EER	Ton	\$18.00
(>135-240 kBtuh), 1 Additional EER	Ton	\$10.00
(>240 kBtuh) Qual EER	Ton	\$18.00
(>240 kBtuh) 1 Additional EER	Ton	\$10.00
Water-Cooled Units, EER=14	Ton	\$25.00
Water-Cooled Units, 1 Additional EER	Ton	\$10.00
PTAC/PTHP, Qual EER	Ton	\$50.00
PTAC/PTHP, 1 Additional EER	Ton	\$20.00
Programmable Thermostat	Each	\$25.00
Window Film	Sq. Foot	\$0.70
VSD on HVAC Fans and Pumps	HP	\$50.00
Air Side Economizers	Ton	\$25.00
Retrofit – Custom		
	On-Peak	Non-On-Peak
Custom Incentive	\$0.10/kWh	\$0.04 /kWh
On-Peak/Non-On-Peak Time Periods		
<b>On-Peak</b>		
June 1 – Sept 30 (Summer)	1 p.m. - 7 p.m.	7 Days/Wk
<b>Non-On-Peak</b>		
June 1 – Sept 30 (Summer)	7 p.m. - 1 p.m.	7 Days/Wk
October 1 – May 31 (Winter)	Midnight to Midnight	7 Days/Wk

Please refer to 2019 Business Energy Services Retrofit Specifications document for complete specifications

## LEARN MORE

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<sup>1</sup> Incentive varies by transformer size, see application.

<sup>2</sup> Incentive varies by UPS size and input dependency characteristics, see application.